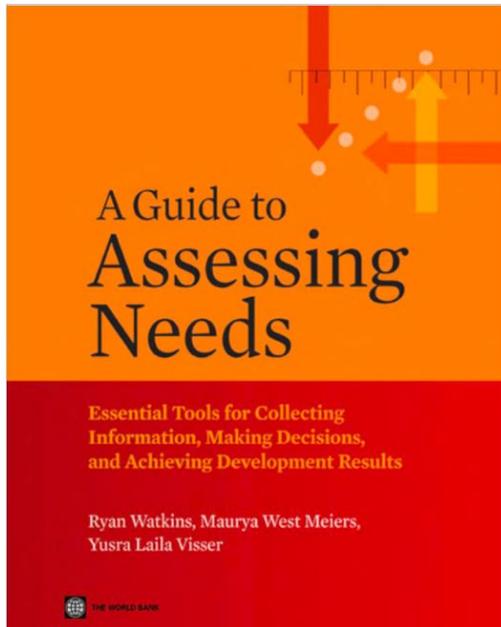


## Material 5.2.2m



# A guide to assessing needs: Essential tools for collecting information, making decisions, and achieving development results

R. Watkins, M. W. Meiers, & Y. Visser  
(2012; Washington: World Bank Publications)



## Section 2

### *Need Assessment: Steps to Success*

(pp. 46-55)