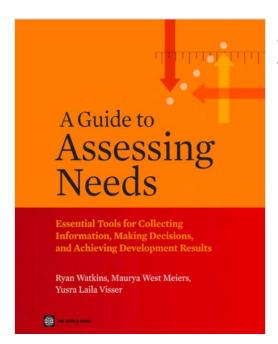


Material 5.2.3m



A guide to assessing needs: Essential tools for collecting information, making decisions, and achieving development results

R. Watkins, M. W. Meiers, & Y. Visser (2012; Washington: World Bank Publications)



Needs Assessment: Tools and Techniques

Though needs assessments are akin to many other organizational processes from a project management perspective, the characteristics that make needs seassessments unique (such as gaiding decisions before they are made an afocusing on results rather than on solutions) are those that also require still distinctive see of tools and techniques. Although many of the tools you use are not exclusive to a needs assessment—with many being borrowed from scientific research, valuation, and other disciplines—their application in

ntific research, evaluation, and other disciplines—their application in insumen projects oftom uses a lightly different perspective from how you have encountered them before.

I have encountered them before, and the state of the many state of the light at the state of the lied at varying stages of a needs assessment. The approaches do not reparal of the tools that you might find useful, but rather they are a sample we believe can expand your options and improve the quality of assessment projects. Itarely would any organizations' decision—making culture poor the use of each and every technique we describe, though most the distribution of the control of the state of the described with the state of th

Section 3

Need Assessment: Tools and Techniques

(pp. 81-244)