

### Fact sheet 3.3.1f

## UNDERSTANDING CHANGES TO MOVE TOWARD THE FUTURE

1. Identify and briefly describe the systems of influence underlying the changes that this company faced in its history.
2. What are the needs and goals that career counseling could help to address in this company?
3. Among the approaches addressed, which one do you consider more effective for career counseling actions with the workers of this company? Why?
4. How would you conduct the sessions (schedule, tools, etc.)?
5. Please consider that this company is now in the process of digitization and asked for the support of a **digital enabler**.

The Digital Enabler helps the company in another country to set up and initiate a project that will lead to its digitalization and respond to its necessities. The digital enabler starts with two weeks of desk work plus a visit of two weeks to the company's offices.

Have a look at an Eu project website ([DigitaliseSME](#)) to know more and watch the video ([Digitalisation, SMEs and Digital Enablers](#)) to better understand what Digital Enablers do and do not.

As career counselors, coach and/or HR, how do you imagine collaborating with this expert?